



FIBRA NOVA®



## Second Quarter Results 2019.

**Chihuahua, Chihuahua, July 24th, 2019** Banco Actinver, S.A. Institución de Banca Múltiple, Grupo Financiero Actinver Fiduciario del Fideicomiso F/2870 or Fibra Nova. (BMV: FNOVA) ) Mexican infrastructure and Real Estate Trust, dedicated to acquire, develop, lease and manage real estate properties announces its second quarter results.

The figures presented in this report have been prepared in accordance with the International Financial Reporting Standards and in nominal terms. In addition, the financial results contained in this report have not been audited.

The information in the report includes certain statements regarding the expected financial and operational performance, which are based on financial information, operating levels and market conditions current to date, as well as on estimates done by the management. Therefore, future estimates are subject to uncertainties that may cause changes based on various factors that are not under Fibra Nova's control.

### Relevant Information for the Second Quarter of 2019:

- The real estate portfolio of Fibra Nova as of June 30<sup>th</sup> is composed of 92 properties.
- At the end of the 2Q19 Fibra Nova had a total of 285,758.5 square meters of Gross Leasable Area (GLA).
- The occupancy rate is 100%.
- Total Revenue amounted to \$117.8 million pesos.
- Net Operating Income(NOI) was \$114.5 million pesos.
- EBITDA amounted to \$106.3 million pesos.
- Net Income closed at \$100.2 million pesos.
- Adjusted Funds From Operations (AFFO) amounted to \$100.7 million pesos.
- During the second quarter Fibra Nova made a dividend payment of \$96.2 million pesos.

## Relevant Information for the Second Quarter: Financial Indicators

	IIQ18	IIIQ18	IVQ18	IQ19	IIQ19
<b>Total Income</b>	106,790	113,876	116,578	118,206	117,847
<b>Rental Income</b>	105,807	110,803	115,590	117,696	117,499
<b>Net Operating Income</b>	103,731	110,468	112,750	114,644	114,472
<i>NOI Margin %</i>	97.1%	97.0%	96.7%	97.0%	97.1%
<b>EBITDA</b>	95,583	102,584	105,204	106,503	106,263
<i>EBITDA Margin %</i>	89.5%	90.1%	90.2%	90.1%	90.2%
<b>Funds from Operations (FFO)</b>	93,180	90,079	91,497	101,757	100,275
<b>Adjusted Funds from Operations (AFFO)</b>	92,258	94,595	95,279	96,232	100,750
<b>Distributions [1]</b>	92,258	94,595	95,279	96,232	100,750
<b>Per CBFi:</b>					
Distributions [1]	0.3817	0.3913	0.3941	0.3980	0.4167
<b>CBFis:</b>					
Outstanding CBFis	241,910,714	241,727,317	241,761,731	241,779,207	241,796,858
<b>Operating Figures:</b>					
Total Properties	86	87	92	92	92
Gross Leasable Area (GLA)	275,479	281,623	285,758	285,758	285,758
Occupancy Rate	100%	100%	100%	100%	100%
Weighted Average Lease Term Remaining	8.4	8.4	8.3	8.0	7.8

[1] Distribution of 2Q19 is an estimate based on AFFO level

## Comments of Chief Executive Officer:

Dear Investors:

In this first half of the year, the operational and financial performance of Fibra Nova's portfolio has been very positive. Regarding the financial results in accumulated terms, the total income presents an increase of 12% compared to the same period of the year 2018.

However, we maintain our NOI margin and operating margin at 97% and 90%, respectively, in line with the levels of the previous year. This gives us certainty that the latest additions we have made to our portfolio have been adequate which added to the prudent administration of the resources of the Trust that we have followed, has allowed us to grant greater distributions quarter to quarter.

During this quarter we distributed \$ 96.2 million pesos equivalent to 100% of AFFO from the first quarter. Likewise, for the second quarter of the year the FFO was located at \$ 100.3 million with a margin of 85.1% while the AFFO amounted to \$ 100.7 million pesos, this supposes a distribution of \$ 0.4167 pesos per CBFÍ.

We continue working on the delivery of the projects we have in development and the selection and incorporation of new investment projects, mainly in the northern border of the country and in the Bajío, which we trust that will allow us to achieve a greater flow generation.

Once again, I appreciate the trust you have placed on Fibra Nova and the management team.

Guillermo Medrano

CEO

## Operational Results

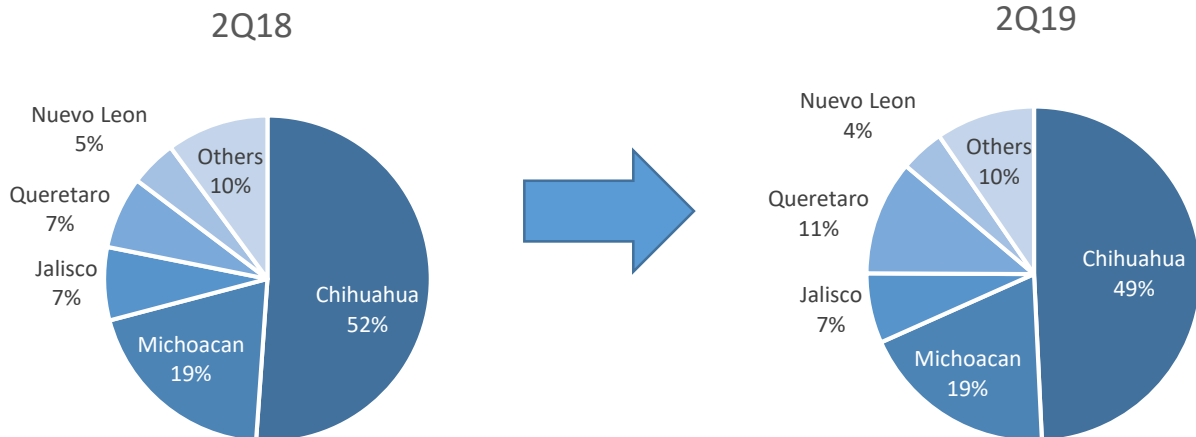
As of June 30<sup>th</sup>, 2019, our portfolio was composed of 92 properties and a total of 285,758.5 square meters.

### Income geographic diversification

As of June 30<sup>th</sup>, 2019, our portfolio was geographically diversified as follows: the state of Chihuahua with the highest concentration at 49.3%, followed by Michoacán with 19.1%, Jalisco with 6.7%, Querétaro 11.1% and Nuevo Leon 4.2%.

	Properties	GLA (m2)	Annualized Rent*	% Revenue	Annual NOI	% Occupancy	Leases Remaining Term
<b>Chihuahua</b>	35	149,220.4	254,955.0	49.3%	247,561.3	100.0%	7.0
<b>Michoacan</b>	1	42,596.0	98,600.3	19.1%	95,740.9	100.0%	8.3
<b>Jalisco</b>	3	21,053.4	34,877.1	6.7%	33,865.7	100.0%	8.8
<b>Queretaro</b>	4	20,998.9	57,364.4	11.1%	55,700.8	100.0%	9.7
<b>Nuevo Leon</b>	3	17,393.7	21,896.8	4.2%	21,261.7	100.0%	5.0
<b>Other</b>	46	34,496.2	49,761.6	9.6%	48,318.5	100.0%	7.8
<b>Total</b>	<b>92</b>	<b>285,758.5</b>	<b>517,455.1</b>	<b>100.0%</b>	<b>502,448.9</b>	<b>100.0%</b>	<b>7.8</b>

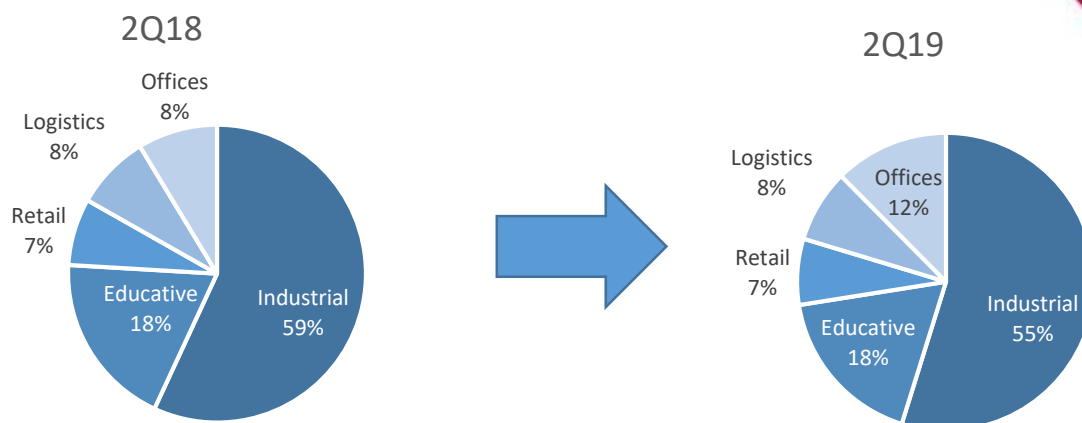
\*thousands of pesos



### Distribution by sector

Fibra Nova maintains a diversification of income in economic sectors with high dynamism. As of June 30<sup>th</sup>, the real estate portfolio was distributed as follows: 54.8% corresponds to the industrial sector, 17.8% to educative, 12.4% to offices, 7.0% to retail and 7.9% to the logistics sector.

## Operational Results



Properties	GLA (m2)	Annualized Rent*	% Revenue	Annual NOI	% Occupancy	Leases Remaining Term	
Industrial	11	167,455.4	283,629.9	54.8%	275,404.6	100%	7.7
Educative	3	37,504.8	92,208.1	17.8%	89,534.1	100%	8.5
Retail	65	23,431.2	36,375.0	7.0%	35,320.2	100%	7.6
Logistics	10	36,345.5	40,827.3	7.9%	39,643.3	100%	6.4
Offices	3	21,021.7	64,414.8	12.4%	62,546.8	100%	7.8
<b>Total</b>	<b>92</b>	<b>285,758.5</b>	<b>517,455.1</b>	<b>100.0%</b>	<b>502,448.9</b>	<b>100.0%</b>	<b>7.8</b>

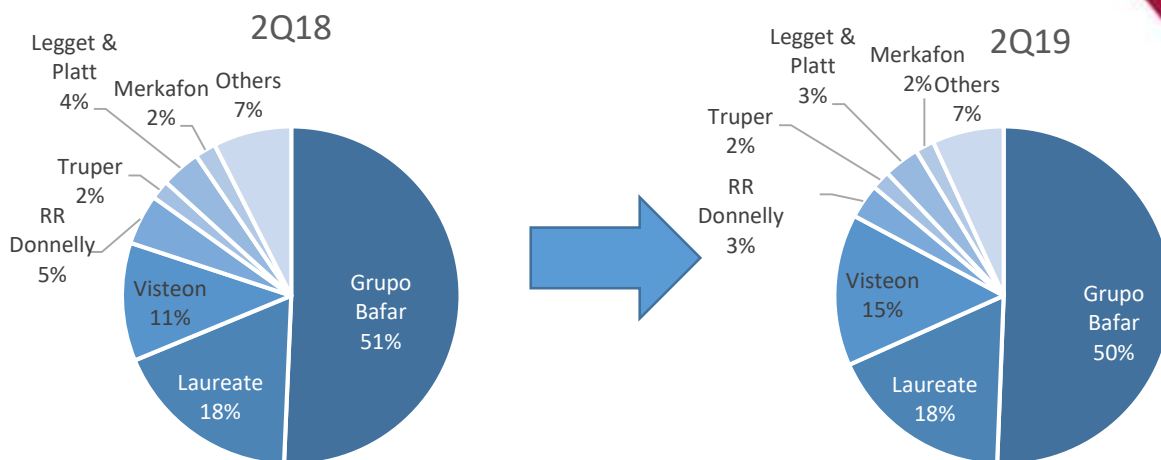
\*thousands of pesos

## Composition by clients

Fibra Nova maintains a wide diversification of high credit quality clients through contracts with an average maturity of 7.8 years. At the end of 2Q19, the percentage of revenues by the main customers is shown below.

Properties	GLA (m2)	Annualized Rent*	% Revenue	Annual NOI	% Occupancy	Leases Remaining Term	
Grupo Bafar	74	115,624.5	260,953.5	50.4%	253,385.9	100.0%	8.1
Laureate	3	37,504.8	92,208.1	17.8%	89,534.1	100.0%	8.5
Visteon	4	45,438.8	75,201.3	14.5%	73,020.4	100.0%	9.9
RR Donnelly	1	15,055.0	17,021.3	3.3%	16,527.7	100.0%	2.8
Truper	2	11,799.0	9,375.9	1.8%	9,104.0	100.0%	6.0
Legget & Platt	1	23,876.1	17,932.6	3.5%	17,412.6	100.0%	4.1
Merkafon	1	6,512.0	9,507.2	1.8%	9,231.5	100.0%	1.8
Other	7	29,948.3	35,255.2	6.8%	34,232.8	100.0%	5.5
<b>Total</b>	<b>92</b>	<b>285,758.5</b>	<b>517,455.1</b>	<b>100.0%</b>	<b>502,448.9</b>	<b>100.0%</b>	<b>7.8</b>

\*thousands of pesos

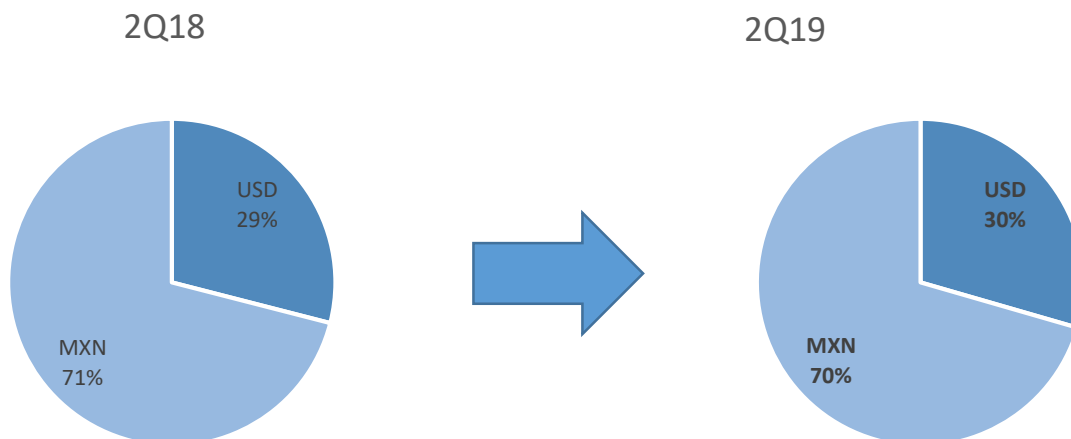


### Distribution by currency

As of June 30<sup>th</sup>, the percentage of revenues denominated in Mexican pesos corresponds to 70.5% and the remaining 29.5% to revenues denominated in the US dollar. Compared to the previous year, the weighting of contracts in foreign currency has increased.

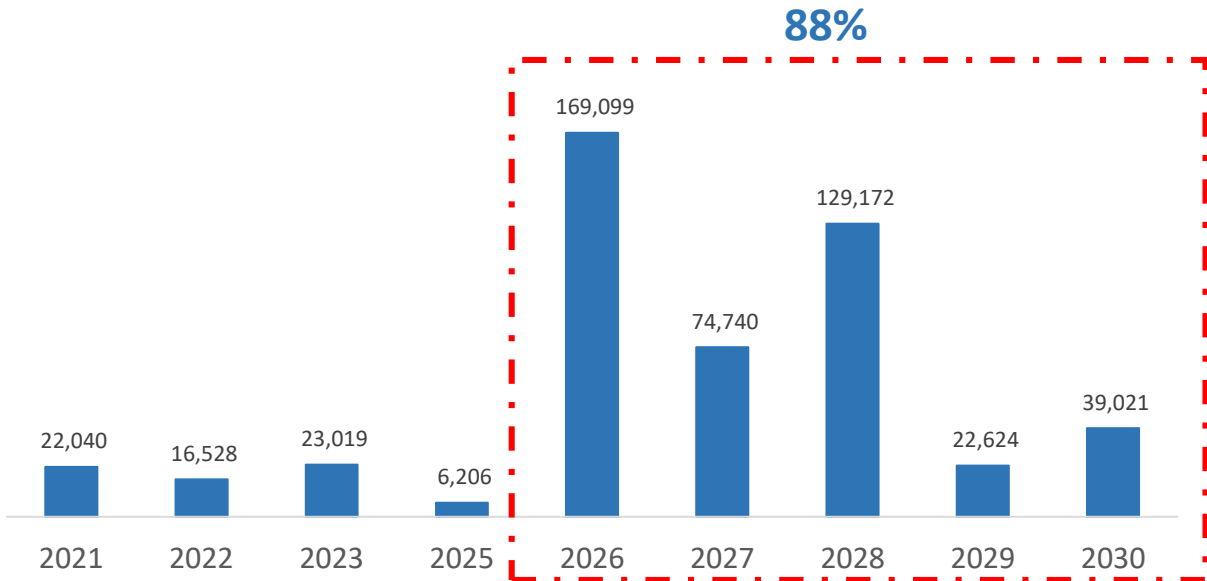
Properties	GLA (m2)	Annualized Rent*	% Revenue	Annual NOI	% Occupancy	Leases Remaining Term
<b>USD</b>	12	152,866.4	29.5%	148,433.2	100.0%	6.9
<b>MXN</b>	80	364,588.7	70.5%	354,015.7	100.0%	8.2
<b>Total</b>	<b>92</b>	<b>517,455.1</b>	<b>100.0%</b>	<b>502,448.9</b>	<b>100.0%</b>	<b>7.8</b>

\*thousands of pesos

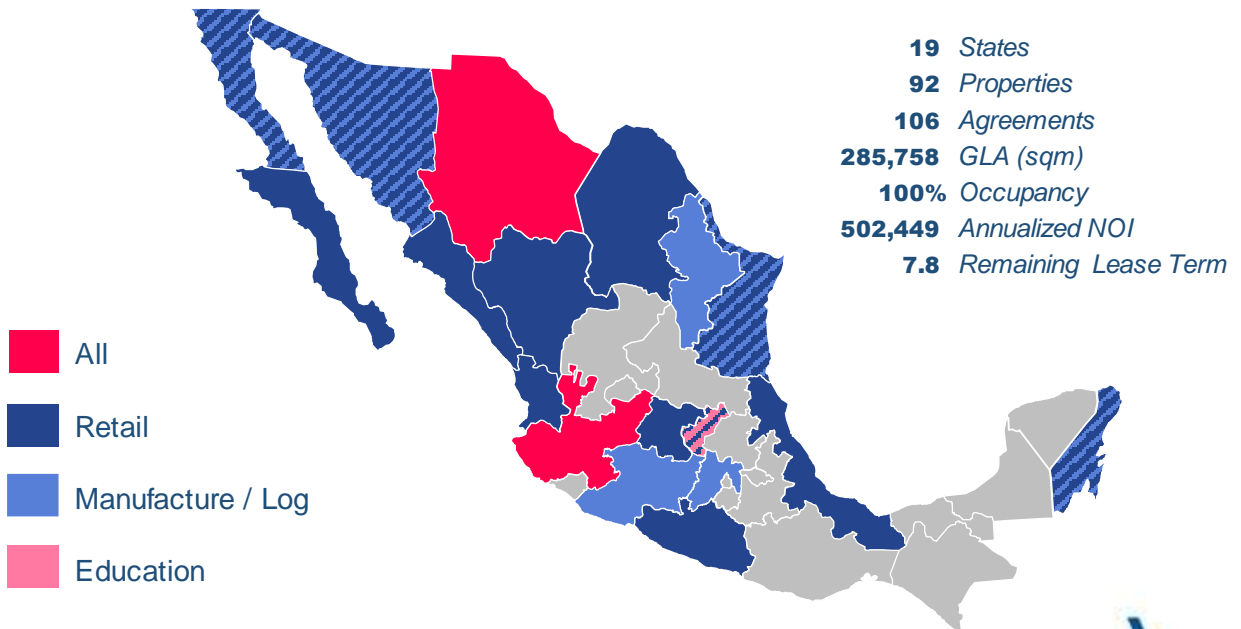


## Expiration of lease agreements

We have staggered terminations of leases. As of June 30<sup>th</sup>, 2019, no more than 5% of our Lease Agreements will end in a single year between 2019 and 2025. Likewise, the lease agreements that represent 88% of the annualized NOI have maturities after 2025.



## Portfolio Fibra Nova





## Financial Results

### Total Income

Total revenues amounted to \$ 117.8 million during the second quarter, of which \$ 117.5 million correspond to rental income. In this way, revenues show an increase of 10.4% compared to the income reported in the second quarter of the previous year.

The increase in relation to the same quarter of 2018 is mainly explained by the start of rents of the second phase of Unitec Querétaro, as well as by the new contracts signed during 2018, such as "Alt Technologies" and "Legget & Platt". In terms of income from constant properties, there was an increase of 3.8% compared to the previous year.

Compared to the first quarter of the year, revenues decreased by \$ 0.4 million, mainly due to the exchange rate fluctuation and the renovation and extension of RR Donelley lease agreement.

### Operating and administrative expense

Operating expenses during the quarter amounted to \$ 3.4 million pesos, which correspond to administration and services, maintenance and property expenses. These expenses represent an increase of 10.3% compared to the \$ 3.1 million of 2Q18, as a natural consequence of the growth in the portfolio.

Administrative expenses for the period amounted to \$ 8.3 million pesos, thus presenting an increase of 1.2% compared to \$ 8.2 million in the same period of the previous year. As a consequence of the above, as of 2Q19 the operating margin was placed at 90.1%.

### Financial Expense and Product

Interest expenses amounted to \$ 10.4 million pesos, which represent an increase of 75.8% in relation to the previous year, as a result of short-term US dollar loans acquired in previous quarters. Finally, there is an exchange rate gain of \$ 4.5 million pesos.

### Net Income

Net income amounted to 100.2 million pesos with an increase of 7.6% compared to the \$ 93.2 million in 2Q18.

## EBITDA

EBITDA amounted to \$ 106.3 million pesos in this period with an EBITDA margin of 90.2% in relation to total revenues, which represents an increase of 11.2% compared to \$ 95.6 million in the same period of the previous year.

## NOI

During 2Q19, Net Operating Income (NOI) amounted to \$ 114.5 million pesos with a margin in relation to total revenues of 97%. This represents an increase of 10.4% compared to \$ 103.7 million in the second quarter of the previous year.

## FFO and AFFO

The FFO for the second quarter was positioned at \$ 100.3 million with an FFO margin of 85.1%. Meanwhile, the AFFO was \$ 100.7 million with a margin of 85.5%. In this way AFFO presents an increase of 9.2% compared to \$ 92.3 million in the same period of the previous year.

	IIQ18	IIIQ18	IVQ18	IQ19	IIQ19
Net Income	93,171	90,070	145,479	101,710	100,228
Depreciation and Amortization	9	9	36	47	47
Other effects	-	-	(54,018)	-	-
<b>FFO</b>	<b>93,180</b>	<b>90,079</b>	<b>91,497</b>	<b>101,757</b>	<b>100,275</b>
Foreign exchange gain (loss)	41	4,032	5,011	(5,999)	(26)
Provisions	776	484	(1,229)	474	501
Other effects	(1,739)	-	-	-	-
<b>AFFO</b>	<b>92,258</b>	<b>94,595</b>	<b>95,279</b>	<b>96,232</b>	<b>100,750</b>

## Balance Sheet

### Cash

Regarding the cash position as of June 30<sup>th</sup> 2019, Fibra Nova had \$18.8 million pesos.

### Accounts Receivables

As of June 30<sup>th</sup>, 2019, accounts receivables amounted to \$ 10.7 million pesos and were composed of accounts receivable from customers, mainly rents on the educative sector.

### Investment properties and other noncurrent assets

Investment properties are mainly integrated by the real estate that make up the investment portfolio of the Trust granted in lease. As of June 30<sup>th</sup>, 2019, the fair value of investments in investment properties is \$ 5,541.0 million pesos, of which \$ 207.4 million correspond to development properties mainly the office complex located in Queretaro and the extension of Visteon current property.

### Debt

As of June 30<sup>th</sup> 2019 the financial debt amounted to \$ 821.1 million. Of which \$ 563.7 million corresponds to short-term debt denominated in US dollars. The rest corresponds to long-term debt denominated in Mexican pesos with an average cost of 8%.

	Currency	Rate	Maturity	Total
Vextor Activo SOFOM	USD	LIBOR + 2%	26.04.2020	467,871
BBVA Bancomer	USD	LIBOR + 1.85%	15.08.2019	95,843
<b>Total Short Term Debt</b>				<b>563,714</b>

	Currency	Rate	Maturity	Total
BBVA Bancomer	Mxn	7.80%	30.09.2026	148,190
BBVA Bancomer	Mxn	8.30%	30.11.2022	80,708
<b>Total Long Term Debt</b>				<b>228,898</b>
- Current portion				28,532

\*Figures expressed in thousand of pesos

Fibra Nova has long term credit contracts, from which, according to market practices, have certain obligations to do and not to do, including compliance with the following financial obligations:

- **Payment Coverage Ratio:** The flow of rents divided by the amortization of capital and payment of ordinary interest must not be less than 1.25.
- **Leverage Ratio:** Maintain a total liability to shareholders equity (Total Liabilities / Shareholders' Equity) not greater than 3.85 during the term of the contract.
- **Interest Coverage Ratio:** Maintain during the term of the agreement an operating income plus depreciation for the year (EBIT) to net financial expenses (EBIT/ Net Financial Expenses) ratio of not less than 1.6.
- **Last 12 month interest coverage:** maintain a relation of EBITDA last 12 months to financial expenditure last 12 months no less than 3.5 times.

As of June 30<sup>th</sup>, 2019, Fibra Nova was in compliance with its financial obligations stipulated in its credit agreement.

Likewise, the current legislation contemplates certain levels of indebtedness for the FIBRAS. As of June 30<sup>th</sup>, 2019, Fibra Nova was in compliance with the financial indicators stipulated by Anex AA.

## Coverage Ratio

	<b>IIQ19</b>
Cash and temporary investments	18,855
VAT to recover	767
Operating Income after Distributions*	103,178
Line of revolving credits available	11,342
Interest expenses*	35,805
Principal repayment*	41,214
Recurring capital expenditures*	-
Development expense*	-
<b>Debt Service Coverage Ratio</b>	<b>1.7</b>

\*Estimated next 6 quarters

The main financial indicators as of June 30<sup>th</sup> 2019 are the following:

	IIQ18	IIIQ18	IVQ18	IQ19	IIQ19
<b>Interest Coverage Ratio</b>	16.09	13.23	9.59	10.30	10.17
<b>Leverage Ratio</b>	9%	13%	17%	17%	19%
<b>Net Asset Value (NAV)</b>	19.21	19.21	19.42	19.44	19.46

	IIQ18	IIIQ18	IVQ18	IQ19	IIQ19
<b>Total Debt</b>	280,203	561,782	752,046	722,680	821,144
<b>Total Assets</b>	5,069,636	5,234,480	5,469,909	5,488,027	5,576,586
<b>Leverage (LTV)</b>	5.5%	10.7%	13.7%	13.2%	14.7%

### *Repurchase Fund*

As of June 30<sup>th</sup>, 2019, the repurchase fund was \$ 2.2 million pesos. On this same date there were 113,856 CBFIs in treasury.

### *Distributions*

On April 25, 2019, Fibra Nova Technical Committee approved prior authorization from the majority of its independent members a capital reimbursement amounting to \$ 96,232,000 pesos with a factor of \$ 0.3980160295587 pesos per CBFi in circulation. This distribution was paid in cash by Fibra Nova on May 23, 2019

### **Distributions by CBFi**

	2017	2018	2019
1Q	-	0.3673	0.3941
2Q	-	0.3737	0.3980
3Q	-	0.3817	
4Q	0.1990	0.3913	

## **Distribution Policy:**

The Trustee shall distribute among the Holders at least once a year, no later than March 15th, at least 95% of the fiscal result of the preceding fiscal year, generated by the real estate assets that comprise the Trust Estate. Pursuant to Article 187, section VI of the LISR and other applicable tax provisions.

The Trustee will determine the Fiscal Result of the fiscal year in question, derived from the income generated by the Real Estate Assets belonging to the Trust Estate, under the terms of Title II of the LISR and the other applicable tax provisions.

The Fiscal Result of the fiscal year in question will be divided among the number of certificates issued by the Trust, to determine the amount of the fiscal result corresponding to each one of the referred certificates individually.

The financial intermediaries that have custody and administration of the certificates must retain the ISR for the tax result distributed to them by applying the rate of article 9 of the LISR on the amount distributed of said result, unless the holders that receive them are exempt from the payment of ISR for this income or that said intermediaries are not obliged to make such withholding in accordance with applicable tax provisions.

## Glossary of terms:

**EBITDA:** It is defined as the operating result before deducting the depreciation and amortization expense.

**Net Operating Income (NOI):** It is defined as the total income of the leased properties after deducting the direct expenses of the operation of the same.

**Funds From Operations (FFO):** It is an indicator of operating performance calculated as net income plus depreciation and amortization and excluding the effects of profits or losses on sale of properties.

**Adjusted Funds From Operations (AFFO):** Fibra Nova calculates it as FFO minus Capital Expenditures (CAPEX) and the effects of items that do not represent a cash outflow or that due to their nature, are not recurrent in the operation of the business.

**Net Asset Value (NAV):** It is defined as the value of the assets after deducting the liabilities or obligations, between the number of CBFIs in circulation.

**Loan-To-Value (LTV):** In accordance with annex AA, it is calculated as the financing plus stock market debt among the total assets.

**Constant Properties:** It refers to properties that are maintained over time and are comparable period to period.

## **Conference Call 2Q19**

Fibra Nova invites you to participate in the quarterly conference call to comment the results of the second quarter of 2019.

### **Addressed by:**

Guillermo de Jesus Medrano Artalejo, CEO

Luis Carlos Piñón Reza, CFO

**Date:** July 31th, 2019

**Hour:** 5:30 pm (Mexico City time)

### **Dialing number:**

E.E.U.U: 1 877 395 5064

México: 01 55 4000 1286

Conference No. : 21507

Access Code: 858



## Balance Sheet

As of June 2018 and 2019

	2018	%	2019	%
<b>Assets</b>				
Cash and temporary investments	61,669	1%	18,855	0%
Receivables	1,570	0%	10,658	0%
Taxes to recover	12,302	0%	767	0%
Advanced payments	2,879	0%	4,257	0%
<b>Current Assets</b>	<b>78,420</b>	<b>1%</b>	<b>34,537</b>	<b>1%</b>
Net property and equipment	40	0%	29	0%
Investment properties	5,311,381	97%	5,333,577	96%
Investment properties in development	78,989	1%	207,423	4%
Other assets	1,080	0%	1,020	0%
<b>Non Current Assets</b>	<b>5,391,490</b>	<b>99%</b>	<b>5,542,049</b>	<b>99%</b>
<b>Total Assets</b>	<b>5,469,909</b>	<b>100%</b>	<b>5,576,586</b>	<b>100%</b>
<b>Liabilities and Equity</b>				
Short term debt	509,470	9%	592,246	11%
Accounts payables	9,280	0%	35,800	1%
Taxes payable	457	0%	404	0%
<b>Current Liabilities</b>	<b>519,207</b>	<b>9%</b>	<b>628,450</b>	<b>11%</b>
Long term debt	242,576	4%	228,898	4%
Other noncurrent liabilities	14,103	0%	14,103	0%
<b>Non Current Liabilities</b>	<b>256,679</b>	<b>5%</b>	<b>243,001</b>	<b>4%</b>
<b>Total Liabilities</b>	<b>775,886</b>	<b>14%</b>	<b>871,451</b>	<b>16%</b>
Contributed Equity	4,143,009	76%	3,951,498	71%
Buyback Fund	(2,905)	0%	(2,220)	0%
Retained Earnings	137,637	3%	553,919	10%
Excercise gain/loss	416,282	8%	201,938	4%
<b>Total Equity</b>	<b>4,694,023</b>	<b>86%</b>	<b>4,705,135</b>	<b>84%</b>
<b>Liabilities and Equity</b>	<b>5,469,909</b>	<b>100%</b>	<b>5,576,586</b>	<b>100%</b>

## Income Statement

For the periods of the second quarter of 2018 and 2019

	2Q18	%	2Q19	%
<b>Income</b>				
Property related revenue	105,807	99.1%	117,499	99.7%
Other revenue	983	0.9%	348	0.3%
<b>Total Revenue</b>	<b>106,790</b>	<b>100.0%</b>	<b>117,847</b>	<b>100.0%</b>
<b>Operating Expenses</b>				
Administrative expenses	2,231	2.1%	2,714	2.3%
Operating expenses	587	0.5%	401	0.3%
Real estate taxes	168	0.2%	189	0.2%
Insurance expenses	73	0.1%	71	0.1%
Other expenses	-	0.0%	-	0.0%
<b>Total Operating Expenses</b>	<b>3,059</b>	<b>2.9%</b>	<b>3,375</b>	<b>2.9%</b>
<b>Net Operating Income (NOI)</b>	<b>103,731</b>	<b>97.1%</b>	<b>114,472</b>	<b>97.1%</b>
Property management service	8,157	7.6%	8,256	7.0%
<b>Operating Income</b>	<b>95,574</b>	<b>89.5%</b>	<b>106,216</b>	<b>90.1%</b>
Interest expense	5,941	5.6%	10,443	8.9%
Financial income	(692)	-0.6%	-	0.0%
Foreign exchange gain (loss), net	(2,846)	-2.7%	(4,455)	-3.8%
<b>Income before taxes</b>	<b>93,171</b>	<b>87.2%</b>	<b>100,228</b>	<b>85.0%</b>
Taxes	-	0.0%	-	0.0%
<b>Net Income</b>	<b>93,171</b>	<b>87.2%</b>	<b>100,228</b>	<b>85.0%</b>
<b>EBITDA</b>	<b>95,583</b>	<b>89.5%</b>	<b>106,263</b>	<b>90.2%</b>

## Income Statement

For the periods of January 1st to June 30<sup>th</sup> of 2018 and 2019

	2018	%	2019	%
<b>Income</b>				
Property related revenue	207,945	98.9%	235,195	99.6%
Other revenue	2,388	1.1%	858	0.4%
<b>Total Revenue</b>	<b>210,333</b>	<b>100.0%</b>	<b>236,053</b>	<b>100.0%</b>
<b>Operating Expenses</b>				
Administrative expenses	4,459	2.1%	5,585	2.4%
Operating expenses	1,118	0.5%	923	0.4%
Real estate taxes	336	0.2%	358	0.2%
Insurance expenses	147	0.1%	71	0.0%
Other expenses	1	0.0%	-	0.0%
<b>Total Operating Expenses</b>	<b>6,061</b>	<b>2.9%</b>	<b>6,937</b>	<b>2.9%</b>
<b>Net Operating Income (NOI)</b>	<b>204,272</b>	<b>97.1%</b>	<b>229,116</b>	<b>97.1%</b>
Property management service	15,353	7.3%	16,444	7.0%
<b>Operating Income</b>	<b>188,919</b>	<b>89.8%</b>	<b>212,672</b>	<b>90.1%</b>
Interest expense	11,785	5.6%	20,775	8.8%
Financial income	(1,214)	-0.6%	(6)	0.0%
Foreign exchange gain (loss), net	(2,385)	-1.1%	(10,035)	-4.3%
<b>Income before taxes</b>	<b>180,733</b>	<b>85.9%</b>	<b>201,938</b>	<b>85.5%</b>
Taxes	-	0.0%	-	0.0%
<b>Net Income</b>	<b>180,733</b>	<b>85.9%</b>	<b>201,938</b>	<b>85.5%</b>
<b>EBITDA</b>	<b>188,937</b>	<b>89.8%</b>	<b>212,766</b>	<b>90.1%</b>

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